



Khalid Mohamed Omer Fadol

SALES ASSOCIATE

SALES ASSOCIATE SUMMARY

Ability to answer questions about products and recommend the right solutions. Can also be able to promptly resolve customer complaints and ensure maximum client satisfaction. Ability to be successful as a Sales Associate, To stay up-to-date with product features and maintain store's visual appearance in high standards.

MY EXPERTISE

- DFS Middle East
- Packaged Consumer Goods Sales
- Corporate sales account management
- Experience in retail and manufacturing sales
- Excellent sales service to ensure high levels of customer satisfaction through

HOW TO CONTACT ME

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LANGUAGES

Arabic - English - Bulgarian

RELEVANT EXPERIENCE

Sales Associate

DFS Middle East. | August 2009 - August 2020

- Offer consumer goods packages to corporate and retail clients
- Meet with clients every quarter to update or renew services
- Train junior sales agents

EDUCATIONAL BACKGROUND

Dental University Of Plovdiv - Bulgaria

*Dental Technician Certificate
February 1995*

DFS University

*Professional Apprentice Certificate
April 2017*

- Certificate in Sales Management and Strategy
- A course to hone professional sale skills
- Wrote final paper based on practical case studies

DFS University

*Apprentice I - Apprentice II Certificate
2011 2013*

- Developing professional presence
 - Delivering the ultimate luxury customer experience
 - Becoming a valuable team member
 - Successful demonstration of the understanding and application of all concepts and skills contained therein
- I have a driving license