



SHIYAS A

PROFILE

11-05-1989
 Male
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 Arechant House , Kunnathu,
Puthiyappa,Puthiyangadi PO,Kozhikode

OBJECTIVE

Seeking the position of Regional Sales Manager where 5 years of sales experience can be put to use to identify sales opportunities through sales activation, people management, relationship development, and networking to improve sales bottom line and increase company revenue.

SKILLS

INCHARGE &
TEAM
MANAGEMENT



SALES
SUPERVISING



ELECTRONICS
BRANDS



PRODUCT
KNOWLEDGE



TROUBLE
SHOOTING,SECURITY
& LAN & WAN



COMPUTER
OPERATING



NETWORKING



SALES TRAINING &



WORK EXPERIENCE

GRAND HYPER MARKET KUWAIT / 2014 - 2020

ELECTRONIC SALES ASSOCIATES & IN CHARGE

- 1.Offered each customer top-notch , personal service and polite support to boost sales and customer satisfaction & supervising and controlling sales department section.
- 2.Pursued resolutions to achieve complete customer satisfaction including tracking down hard-to-find merchandise at diverse locations.
- 3.Supported loss prevention goals by maintaining accurate drawers and monitoring shopper behavior.
- 4.Stayed up-to-date on current promotions sales and special events to impart such information to customers.
- 5.Displayed merchandise by arranging in appealing and orderly way to boost sales.
- 6.Field questions and solved problems by informing customers of current promotions and store policies.
- 7.Workins as Cashier (Billing and other duties).
- 8.Staff grooming standard & team management.

SHANKARA INFRASTRUCTURE / 2013 - 2014

CASHIER

- 1.Handled &Counted cash in register drawer at beginning and end of shift
- 2.Billing & Supplier wise
- 3.Customer dealings

IIHT CALICUT / 4 MONTHS

COMPUTER TEACHER

- 1.Attended professional development technology courses to increase knowledge base and learn new information
- 2.use and designed appropriate & specialized lessons

KAIRALI COMPUTERS KOZHIKODE / 2010 - 2013

COMPUTER OPERATOR

- 1.Worked with customers to understand needs and provide service
- 2.Assembling the computer system & maintaining
- 3.Defined & documented technical support best practice.

EDUCATION

CISCO CERTIFIED NETWORK ARCHITECTURE

CCNA

DIPLOMA IN COMPUTER APPLICATION

Microsoft certified IT Professional

MS Office-Word,Excel,Powerpoint,Java, C++ etc.

LEADER SHIP

CUSTOMER
COMPLAINT
RESOLUTION &

ELECTRONIC
SALES TECHNIQS

INTERESTS

- Watching movies
- Video games
- Football
- Reading

UNIVERSITY OF CALICUT / 2007 - 2010

Bachelors of Commerce
Completed

GOVT DEPARTMENT OF KERALA / 2005 - 2007

Plus Two
Commerce

GOVT DEPARTMENT OF KERALA 2005

SSLC

CERTIFICATIONS

CCNA CERTIFIED ON 8 MAY 2013
MCITP CERTIFIED ON FEB 2012
DCA CERTIFIED ON JULY 2011

DECLARATION

I hereby declare that the above information is true to the best of my knowledge and brief.

Place : Kozhikode
Date :

Shiyas A