



Deva Singh

MBA in marketing with a diversified experience and proven track record of 6-year in hospitality, sales, business development and operations management.

2021

Curriculum Vitae



DEVA6793@GMAIL.COM



+971-544220793



LINKEDIN ID

[WWW.LINKEDIN.COM/IN/DEVA-KUMAR-SINGH-0B5338161](https://www.linkedin.com/in/DEVA-KUMAR-SINGH-0B5338161)

CAREER HIGHLIGHTS

- ✓ Asst. Manager, Rajhans Cinemas.
- ✓ Duty Manager, PVR Cinemas.
- ✓ Duty Officer, SRS Cinemas.
- ✓ Team Associate at Fun Cinemas.

- NATIONALITY - INDIAN
- AGE - 25 YEARS
- VISA STATUS – VISIT / TOURIST
- LINGUISTIC ABILITY: ENGLISH, HINDI, URDU FLUENCY

EDUCATION

MBA 2018-20

Ranchi University

GRADUATION 2017

Bachelor of Commerce [Acc. Honor's]

Ranchi University [JH.]

INTERMEDIATE 2014

Intermediate of Commerce Yogoda
College, Ranchi [JH.]

MATRICULATION 2012

Cambrian Public School, Ranchi [JH.]

OBJECTIVE

To acquire a deserving and competitive platform to execute and enhance my sales and business development skills in order to achieve the organization's goals for continuous growth.

SKILLS

I am confident in my core expertise of sales and business development and managing retail sales operations.

EXPERIENCE

ASSISTANT MANAGER – RAJHANS CINEMAS, NOIDA

March 2020 – March 2021

Handling entire cinema operations at property, direct handling a team size of 30-35 by complying with the management, implementation, and adherence of policy for smooth cinema operations, monitoring profit & loss statement and budget along with guest service and complaint handling while ensuring complete customer satisfaction. Handling industrial relation issues in coordination with management, track and analyze reports of concession via Vista like SPH & COGS.

DUTY MANAGER-PVR CINEMAS, INDIA

July, 2017 – February, 2020

Handling a team size of 20-25 by co-operating with the F&B inventory, maintenance, housekeeping, and security departments for smooth cinema operations along with guest service and complaint handling while ensuring complete customer satisfaction.

DUTY OFFICER - SRS CINEMAS, INDIA

March 2016 – March, 2017

Team handling, daily operations and customer service, monitoring profit & loss statement and budget along with guest service and complaint handling while ensuring complete customer satisfaction. Handling industrial relation issues in coordination with management, track and analyze reports of sales and monitoring COGS and inventory.

TEAM ASSOCIATE - FUN CINEMAS, INDIA

April, 2014 – February, 2016

Guest assistance & hospitality, frontline operations in team, F&B sales.