

# ADDA FATIMA ZOHRA

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## SAMMARY

Electrical engineer degrees and telecommunication master, well 2 years experience in

sales and maintenance engineering, I have 2 years experience us sales advisor in uae.

## **SKILLS**

GMAO, CST, Optisystem, Ms Office, proficient in the use of MS Excel, MS Power Point, Ms Word.

Ability to work in teamwork.

Management and communications skills.

## LANGUAGES

Arabic , English , French

## **WORK EXPERIENCE**

#### Sales advisor in Areej Al Ameerat vip : 2019 - current

Welcomes customers by greeting them , offering theme assistance.

Advises customers by providing information on products.

Following up with the customer after sales transaction.

#### Sales advisor in the body shop : 2018-2019

Acting as the first point of contact for the shop existing and new customers.

Till operation, serving customers and directing them around shop.

Keeping calm and professional when dealing with aggressive customers.

Arranging window and display (and special promotions).

#### Sales engineer in Lairedj companies group : 2016-2017

Identifying current and future customers service requirements by establishing personal repport. Providing product, service or equipment and engineering information by answering questions and requests.

Provided technical and engineering assistance to resolve installation or equipment problems .

#### Maintenance engineer top gloves latex : 2015-2016

Installation of electrical cabinets.

Installation of equipments (machines, motors....)

Test equipment operation.

Determinated appropriate methods and sequencing of operations.

## Master degree :2013-2015

Master degree in telecommunication (university of science and technology oran Algeria).

## Bachelor's degree : 2009-2013

Bachelor's degree in electrical engineering (university of science and technology oran Algeria).

## **Baccalaureat degree : 2009**

Ministry of education algers Algeria.

# TRAINING

### Pratical training in Algeria telecom : apr 2015- aug 2015

Acceptance training of the site 2G and 3G and their venting.

Putting in air of extensions with different operations.

### Internship in combined cycle power plant 1200MW : jan 2012-jun2012

A combined cycle power plant use to both a gaz and steam turbine together to produce electricity.