

# SHAKEEBBADER KHAN

REAL ESTATE AGENT

#### PROFILE

Realtor with proven experience in rentals of Local properties and as a highly motivated and enthusiastic individual, I am seeking an opportunity to leverage organizational and communication skills as an employee at an organization – that will not only take the maximum advantage of my skills but also provide opportunities that will further enhance my knowledge in various fields - D.O.B 1/1/2000

- Valid UAE driving license.

## **EDUCATIONAL TRAINING**

Dubai Real Estate Institute 2020 (RERA) Certified training for Real Estate Brokers Emirates Aviation University 2017 - 2020 Extended diploma in Aeronautical Engineering First diploma in Engineering Grammar School 2016 - 2017 IGCSE O Level May-June session

# HOW TO REACH ME

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# CAREER SUMMARY

## Lucky Deal Real Estate (Real Estate Agent) 1 year & 6 months Certified (RERA) agent.

- Buying / selling renting property Negotiation, lead generation client acquisition Goal setting and forecasting
- Maintained list of available properties and sites.
- Advertised properties for rent in Internet and publications. Presented properties to prospective tenants and explained about features and costs.
- Provided suggestions to clients on home renovations, market trends and mortgages. Mediated between tenant and landlord to negotiate property rent.
- also have knowledge in property management sector as I've handled tenant documents and I'm aware of the common practices and law

#### **Considerable Extensive Experiences**

**Apple (Product specialist)** 3 months Having a wealth of knowledge of products Curating personalized solutions Delivering exceptional customer experience and creating business leads.

**Dubai Cares (Volunteer)** 3 days Head of quality control and assembled school kits for Syrian refugees

**DubiCars (Success Agent)**- 6 months Influence potential customers to buy products Understand customer requirements Present solutions

**Autism Rocks Arena** (Volunteer) 1 day Crowd control Event setup