

**MO USMAN KHAN**

**D .O.B :** 10.October.1994

**Nationality:** Indian

**Location:** ButtsganjSitapur 261001 (U.P)

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**Personal Profile**

A proactive, customer-focused Sales Assistant with successful sales experience and a positive, confident approach. Well-developed skills in forming trusting relationships with customers as well as quickly reacting to their needs and presenting the most apt products and services. Able to work well both in teams and on own initiative, with a proven record of contributing to process improvements. Resilient and confident, and works well under pressure.

* Positive Work Attitude
* Interpersonal Skills
* Assertiveness
* Efficient
* Excellent Time Management

**Objective**

Sales professional with 5+ years experience in lead generation and lead qualification, proven

customer service, and communication skills to effectively fill the Sales Associate role in your company. Seeking the position of Sale. Manager where 5 years of sales experience can be put to use to identify sales opportunities through sales activation, people management, relationship development,

**Work Experience**

**5 Year 6 Month of professional Experience**

Customer Service Associate

 Red Chief Retail (Division) India

**1 Year of professional Experience**

Loan Officer

 L&T FINANCE LIMITED

 **1 Year of professional Experience**

Branch Relationship Executive

 SBI CARD ( Quess corp Limited

**Responsibilities and Role Detail**

* Present, promote and sell products/services using solid arguments to existing and prospective customers
* Perform cost-benefit and needs analysis of existing/potential customers to meet their needs
* Establish, develop and maintain positive business and customer relationships
* Reach out to customer leads through cold calling
* Expedite the resolution of customer problems and complaints to maximize satisfaction

**Education**

**Graduation :** 2016 ( C.S.J.M. University )

**Intermediate:** 2013 (U.P. Board)

**High School**  **:** 2011 (U.P. Board)

**Languages**

**English .Hindi .Urdu**

**Computer Skill**

* Word, Excel and PowerPoint
* Microsoft Office
* Internet, Oracle, SAP and data entry

**Specialized Skill**

* Communication.
* Ability to Work Under Pressure.
* Decision Making.
* Time Management.
* Self-motivation.
* Leadership.

**Hobbies & Interests**

My Hobbies Play Football

I Interests Listening to English Songs

 **Thanks**

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