

PINKEY RAMCHANDANI

+971 52 2478182

November 2018 – May 2019

CAREER OBJECTIVE

To obtain a position with an organization that offers me a consistent positive atmosphere where I can utilize my skills and knowledge, building the success of the company while experiencing advancement opportunities.

EDUCATION

Bachelors of Administration Amity University Dubai 2019

AISSCE (12th Grade) The Indian High School, Dubai 2016

AISSE (10th Grade)

The Indian High School, Dubai

2014

PERSONAL DETAILS

Date of Birth 14th March 1998

> Nationality Indian

Visa status Father's Visa

UAE Driving License Valid till 2024

Languages Known

English (Proficient) Hindi (Proficient) Arabic (Basic)

WORK EXPERIENCE

- VFS global- Dubai
 Derations INTERN/ CUSTOMER SERVICE TRAINEE AT WAFI MALL DUBAI
 Responsibilities & Duties
- o Processing applications, data entry, collection and scrutiny of passport from application center.
- o Scanning/uploading of documents along with tracking and handing over of passports to courier/applicants.
- o Maintain and improve level of customer and country satisfaction by complying with the procedures and rules increase productivity in a VAC (Visa application center).
- o Extraordinary customer service experience by adhering to maintain SAL's (Service agreements levels) and ensure to follow SOP's
- o Effectively communicating for delivering VAS (Value added services) and handling customer/applicant escalations along with 100% customer satisfaction.
- o Tactfully handling confrontational/stressful interactions with public. Undergone high security measures since dealing direct with embassy.
- Mahindra Holidays & Resorts LTD.(MHRL) at Derby group of companies TELE CALLER/ TELE SALES
 October 2019 – December 2019
- o Hiking up sales through booking appointments for the sales team.
- o Phone ethics parameters followed for booking appointments.
- o Understanding customer demands and explaining product knowledge accordingly.
 - E-cube Training and Consultancy DIGITAL MARKETING INTERN

Responsibilities & Duties

≻

0

- Establishing a consolidated database with correct with correct details like numbers, email ids and identify with client and prospects.
- Communicating information related to consolidating the database and working with doubts.
- Working actively on blogs and social media platforms according to the company's Requirements and handling the marketing approaches on these social media platforms.
- Regularly updating the main database as well as for Mailchimp for reducing the number of bounce rates and unsubscribes.
- > Apparel Group Charming Charlie Brand June 2017 March 2018 SALES ASSOCIATE FOR THE BRAND CHARMING CHARLIE AT DIERA CITY CENTRE

Responsibilities & Duties

- I was responsible to represent the brand by maximizing and contributing to the sales within the store through exceptional customer service and retail experience.
- Ensure all stock is laid out and displayed in order to attract the customers and also as per standard layout norms.
- Handle the POS (point of sale)/ billing counter efficiently and handle tally money in the cash till during the beginning/ end of the shifts.
- o Making an appeal to attract new consumers and making them successful leads.
- > TNS Global and IDS Market Research company March 2016 September 2016 INTERVIEWER (TELE- INTERVIEWING)

Responsibilities & Duties

- Managing survey parameters under FMCG products and Automobiles division.
- Handling customer request and analyzing customer satisfaction.
- Successfully completing the surveys and reporting daily completes to the heads.
 - Developing skills like empathy ad phonetics and understanding customer's expectations.