Curriculum Vitae



Deepak Kumar

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<u>Career Objective</u>: To associate with a progressive organization where my skills, abilities, experience in local and global procurement / supply chain management can be utilized to achieve the organizational goal in the EPC oil/gas, water/power, Infrastructure Sectors. CPM (Certified Purchasing Manager) from American Purchasing Society/ blue ocean Academy (USA).

<u>Key Skills:</u> Contract Administration, Negotiation, Vendor management, logistic framework, Decision maker, Strategic and Analytical Thinking, Proactive approach, management communication, analyse key performance, business relationship, Advance MS Dynamic 365, outlook, Team, Word, share point, Excel, Power point, Photoshop, ERP - Epicor - material management. AutoCAD.

Responsibilities Summary:

- Lead the pre- and post-award project procurement. Provide procurement strategies to multiple projects, categories as LLI/ SLI pattern basis. Record and report project procurement to improve effectiveness. End to end procurement process till final FAT/SAT and commissioning to client. Drives SLA compliance conducts reviews with management and implies corrective action. Support to finance department in all aspects of undisputed account payable to avoid any obstacle in the smooth running of project procurement. Facility Management service and general contract administration.
- Contracting of Electrical and Mechanical, fabrication of skid, pressure vessels, package products per the norms & guidelines of the project related to industries. (Oil & Gas, Water & Power, MEP)
- Local as well international sourcing, negotiation of contracts and strategic supplier/contract management.
- Finalizing the Pre-qualification criteria for selection of vendors based on the inputs from Project Consultants and Client.
- Priorities the supplier's payment by considering projects deadline and supplier delivery lead time to avoid LD.
- Maintain data log against suppliers includes (TRN & VAT certificates, payment terms, contact details, product category etc).
- Preparing & Issuing RFQs based on the Technical inputs received from Engineering team and invite offers from shortlisted vendors.
- Arranging and evaluating for techno-commercial bid for review and approval followed by closing the all open point in regards to project requirement.
- Arranging recommendations and approval from concerned authority for placement of Order /Contract process.
- Vendor management, identification of supplier risks and opportunities. Assist sales and estimation team to provide the pre-award projects to establish a win-win strategy. Participate in ISO/ICVs certification.
- **Established SOP.** Chair with client and inhouse project meeting as a core interface to provide development in procurement overview. **Alarming to team if any bottleneck in project execution.**
- Project Expedition and ensure all ordered stuff must arrive at site for fabrication, assembly, testing and further
 activities.
- Review and resolve issues i.e. disputed invoice, breach of contract, variation order, on-site project procurement administration. Ensures all the procurement activities and processes meet quality standards.

- Establish long terms rate contracts for manpower, plant maintenance services, chemicals, consumables, transportation and administrative services.
- Draft, review and issuing RFQ, RFI, BOQ, BOM, MTO, Dwg, P.O, contract, letters of intent, letter of dismissal contract, LOA, MOM, MOU etc.
- Comprehensive knowledge of **Logistic framework, Inco-terms.** Arranging the 3PL, 4PL, inspection for local and overseas business. Promoting a safe and healthy working environment within the organization as well as outside.

Material & activities awareness in Oil and Gas sector: Structure steel, metallic valves, pipes and fittings, Pressure vessel, skids, Fasteners, Insulation Gaskets, Expansion Bellows, E&I material, switchgears, Air Handling Units, HVAC, Exhaust Fans, Blowers, Ducting, MTO, compressor, Motors, and pumps. Cables. Process Chemicals, Process Instruments. Subcontract for E& I installation, NDT, cathodic protection, TPI local international, Fabrication, manpower, civil job excavation, back filling, Dewatering. Pressure testing, Horizontal Directional Drilling, Electrotechnical/ Earthing pit, and installation subcontract.

Profession Summary:

- M/s CECO Environmental/ Peerless Europe Ltd as a Senior Technical Buyer (August 2020 to Till Date), Dubai/EMEA based, globally leading in Oil and gas, Energy, Petroleum, and water desalination EPC solutions provider. Turnkey project worth of USD 80-90 million projects.
- Reporting to APAC Operational Director and project managers.
- Handling team of 1 logistic coordinator, 1 Junior buyer, 1 site store in charge.
- M/s Future Technologies LLC as a Senior Procurement Engineer (Sept 2017 to July 2020) Dubai -UAE, leading solution provider for Clean Water Technologies, Systems to the Industries in the MENA. The turnkey project worth USD 20-40 million projects.
- Reporting to CEO, Project Director, and Managers.
- Handled team of 1 logistic coordinator, 1 purchase officer, 1 site store in charge.
- M/s ALSA Engineering and construction LLC as a Senior procurement engineer (Jan. 2016 to Sept. 2017) Abu Dhabi-UAE, leading in EPC Onshore-Offshore Oil & Gas. The turnkey project worth USD 10-80 million projects.
- Reported to Area Manager and Manager Projects
- Handled team of 1 logistic coordinator, 1 purchase officer, 1 site store in charge.
- M/s FANOY GAS Engineering and construction LLC as a Project procurement manager (Oct. 2013 to Dec. 2015) Abu Dhabi-UAE, leading in EPC Onshore-Offshore Oil & Gas, Gas line distribution networking, and PRMS/GRMS Skid. The turnkey project worth USD 5-15 million projects.
- Reported to Operation and Managing Director.
- Handled team of 2 logistic coordinators, 1 purchase officer, 2 site stores in charge.
- M/s UTICO FZC as a Senior Procurement Executive (Feb. 2009 to Sept. 2013) RAK-UAE based leading in integrated water desalination and Power Generation Plant and EPC contractor. The turnkey project worth USD 1-3 Billion projects.
- Reported to CEO, Commercial Director and project managers.
- Handled team of 2 logistic coordinators, 2 purchase executive, 2 site stores in charge.
- M/s American Air filter /Northern Technical LLC as Procurement Engineer (July 2004 to Dec 2008) Abu Dhabi-UAE, leading in EPC Onshore-Offshore Oil & Gas key a leader in Engineering & Construction. The Turnkey project worth for USD 2-4 million projects.
- Reported to MD and project managers.
- Handled team of 2 site store in charge.

Projects Handled Summary:

M/s CECO Environmental/ Peerless Europe Ltd

- **KOC-** ASP Pilot project water treatment plant Kuwait.
- Petrofac: Sewage treatment plant -Ain Tsila. Algeria.
- **SEPCO**: Water treatment plant Iraq.
- KOC: GC3, New Gathering Centre for SEK
- ITT Spain: Thai Oil clean fuel- Thailand.

M/s Future Technologies LLC.

- EGA: EPC for Water treatment centre for Aluminum Smelter Power and Steam Integration. (Abu Dhabi).
- EGA: EPC for H2S04 Regeneration Dosing Skid and piping. (Abu Dhabi).
- ALBA-GAMA: EPC for Containerized Water Desalination Plant Skid and piping. (Bahrain).
- Petrojet SIBA- EPC for Gas Processing Plant-DEMIN /RO Water Treatment package.(Iraq).

M/s ALSA Engineering and construction co LLC.

- CYLINGAS (ENOC): EPC for Petroleum Regeneration and Processing Facility at Fujairah UAE.
- VLCC JETTY (ROTARY ENGINEERING) EPC for VLCC Jetty No. 1, Fujairah UAE.
- GASCO- Fabrication job for 80 km 12- and 10-inch gas pipeline with PRMS skid. (Abu Dhabi).

M/s FANOY GAS Engineering and construction Co LLC.

- DOLPHIN ENERGY: EPC for Facility maintenance and permanent at FRS, Fujairah UAE.
- ADGAS: EPC for Fabrication, Supply, and erection of NAPTHA GRMS Skid Abu Dhabi UAE.
- RAK GAS: EPC for Fabrication, Supply, and erection of PRMS and GRMS Skid, RAK UAE.

M/s UTICO FZC.

- UTICO PLANT: BOOT(Built, Own and operate/Transfer) for Integrated Water desalination 160k c³m/day & Power generation Plant capacity of 2 x 120 MW. RAK-UAE.
- **DEWA:** EPC for RO Water treatment Plant. AL Yasat Island -UAE.
- RAK GOVT: EPC for distribution networking of 40 km HDPE Water Line with 5 storage tanks of 6.5k cum

M/s AAF/Northern Technical LLC

• ADNOC Group: Habsan, BAB ,Al Ruwais/ASAB, ARAMCO, DUBAL Aluminium: EPC Retrofit of air filtration system for Gas Turbine, spare air filters.

Educational Qualification:

- MBA in **Supply Chain Management**: Assam downtown University -India.
- Bachelor's in **Business administration**: Assam downtown. University -India.
- Diploma in **Mechanical Engineering**: Arya Bhatt Polytechnic-India.
- Diploma in Railway Engineering: Ministry of Railway Eng. Institute -India.
- Diploma in Multi-Model logistic and containerization: Ministry of Railway Eng. Institute, India.

Certification:

- Certificate for Purchasing professional, American purchasing society, Blue Ocean- Dubai (UAE).
- Certificate for Purchasing Manager, American purchasing society, Blue Ocean- Dubai (UAE).
- Diploma in ERP -SAP (MM) Mat. Management from Sapphire UK -New Delhi- India.

Personal Profile

- Date of Birth: 6th June 1978
- Availability: Immediate.
- Driving Licence: UAE

Yours sincerely.