

ABHEEK PRAMANIK

DLF New Town Heights

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WORK EXPERIENCE

- **HOD – Electrical & Lighting, Al Tasnim Middle East LLC**, Muscat, Oman(Apr 2019 to Dec 1969)
- **Sales Manager, Leviton Manufacturing**, Doha, Qatar(Jan 2018 to Dec 1969)
- **Senior Project Engineer, Zumtobel Group**, Doha, Qatar(Apr 2012 to Dec 2015)
- **Electrical Engineer, Qatar Design Consortium**, Doha, Qatar(Jun 2006 to Dec 1969)
- **Facilities Executive, Reliance Facilities Management**, Dubai, United Arab Emirates(Apr 2005 to Dec 1969)
- **Sales Manager, Art and Built Solutions LLC**, Doha, Qatar(Dec 1969 to Present)
- **Sales Manager, Signify (formerly known as Philips Lighting)**, Doha, Qatar(Dec 1969 to Dec 1969)

EDUCATIONAL BACKGROUND

- **Queensland Institute of Technology**, Brisbane, **Masters**, 2011, Engineering Management
- **Birla Institute of Technology and Science**, Dubai, **Bachelors**, 2005, Electrical & Electronics Engineering

SKILLS

- sales management
- techno - commercial negotiations
- channel management
- product management
- strategic planning
- value engineering

- p&I accountability
- team leadership

PERSONAL BACKGROUND

- **Birthday:** - 1983-05-02