

**SAMARA. SAMARA**

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**PERSONAL INFORMATION:**

Nationality: Jordanian  
Gender: Male  
Date of Birth: December 17, 1984  
Residence: UAE – Dubai  
Visa Status: Own Visa – Sponsored

**Objective:**

To acquire a suitable position that will give an opportunity to enhance and impart the knowledge and experience I have gained in the field of business development and to deliver my capabilities to do work in accordance with the company standard and principles and to obtain new knowledge and learning experiences essential for my career growth from every field I could possibly handle.

❖ **Career Experience:**

- ❖ **Company** : Tarsam trading – Dubai U.A.E
- ❖ **Year** : Jan 2010 till 2011
- ❖ **Position** : Sales supervisor
  
- ❖ **Company** : Tarsam trading – Dubai U.A.E
- ❖ **Year** : Jan 2011 till 2013
- ❖ **Position** : Marketing Manger
  
- ❖ **Company** : Tarsam trading – Dubai U.A.E
- ❖ **Year** : Jan 2013 till 2018
- ❖ **Position** : PR. Manger / Public Relations
  
- ❖ **Company** : MOUAD AL AMOURI USED GARMENTS TRADING – Ajman U.A.E
- ❖ **Year** : Jan 2016 till 2018
- ❖ **Position** : Marketing Manager – part time
  
- ❖ **Company** : Silver falcon trading – Dubai U.A.E
- ❖ **Year** : July 2020 till present
- ❖ **Position** : Business Development manager \ part time

**Education:**

DIPLOMA .... AMMAN- Business Administration 2007 – 2008

MANAV BHARTI UNIVERSITY... DUBAI --- MBA

Master of Business Administration– Bachelor degree Graduated ( 2018-2019)

**Languages:**

- Arabic - Native
- Good command of English language (reading, writing, and speaking)

**Other Skills:**

- Computer literate
- Have a driver's license
- Handles high pressure situations
- Meets deadline and reliable
- Have an effective communication and decision making skills and ability to do multitask.
- Easy to adapt and willing to accept new knowledges or ideas
- Have own initiative and can perform a variety of duties

## Management Courses

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- Marketing Management (AMIDEAST)
- Advance BUSINESS PLAN course (AMIDEAST)
- Time Management course (AMIDEAST)
- Advance sales strategy (AMIDEAST)
- Negotiation Fundamentals
- Developing Ideas and Design Concepts
- Communication Fundamentals
- Managing Small Projects
- Managing Teams
- Email Marketing Basics
- Internet Marketing Basics

**QUALIFICATIONS**

- ❖ Excellent personal motivation with the proven ability to build and work collaboratively in a strong team and independently.
- ❖ Focused, versatile, dependable multi-task oriented, flexible, positive, emotionally stable to adapt to a challenging and emergency situation.
- ❖ Strong interpersonal skills resulting in exceptional rapport with people.
- ❖ Well developed skills in verbal and written communication skills.

## **SKILLS & ABILITIES** ❖

- ❖ Computer Literacy (Microsoft Word and Excel)
- ❖ Customer Service
- ❖ • Extremely capable of working independently or within a team to achieve set goals.
- ❖ • Maintain professionalism, confidentiality & effective use of discretions when it is required
- ❖ • Corporate co-ordination and Time management skills.
- ❖ • Balancing & prioritizing Multi-tasks accurately & professionally
- ❖ • Hardworking with Energetic, Positive, Innovative mind & attitude.
- ❖ Enthusiastic
- ❖ Positive and energetic

## **DECLARATION**

I hereby declare that all the information furnished above are true to the best of my knowledge and will be supported by original documents, if required.