****

**FASIL KARIYAT Cell: +919809600180**

**E-mail:** [**fasilkariyat@gmail.com**](mailto:fasilkariyat@gmail.com)

|  |
| --- |
| Career objective |

To have a growth oriented and challenging career, where I can contribute my knowledge and

Skill to the organization and enhance my experience through continuous learning and teamwork.

|  |
| --- |
| profile |

A dynamic individual and a go-getter. Possessing good interpersonal and administrative skills. Adaptable in working under pressure environments while meeting strict deadlines. Able to prioritize and mange work in accordance with changing business along by being Hospitable and with the Human Touch.

|  |
| --- |
| EDUCATION |

* B.Tech Mechanical Engineering from Calicut university
* +2 Completed Higher Secondary Board of Education
* 10th Completed Kerala Board of Education

|  |
| --- |
| WORK EXPERIENCE |

**STAR HYDRAULICS**

**(Earth movers spare parts)**

* February 2014 – March 2015 as Marketing Executive.

**Responsibilities**

* Liaising and networking with a range of stakeholders including customers, colleagues and suppliers.
* Sourcing advertising opportunities.
* Arranging the effective distribution of marketing materials.
* Maintaining and updating customer databases.
* Organizing and attending events such as conferences, seminars, receptions and exhibitions
* Conducting market research.
* Contributing to, and developing, marketing plans and strategies
* April 2015 – October 2016 as Hose crimping machine operator.

**Responsibilities**

* Arrange machine at the beginning of work procedures to ensure that everything is in order.
* Test the machine before main work begins to be sure that it’s in good condition for production.
* Clean up machine parts after every work procedure.
* Set all machine operation information such as speed, size and shape into machine before it begins running.
* Insert all production materials in the various parts of the machine where they are supposed to be to enhance production output.
* Troubleshoot machine problems to determine actual faults.
* Strictly adhere to client job specification and ensure good quality work.
* Ensure timely preparation and availability of all production materials to avoid shortage during production.

**NALAKATH GRANITES**

**(Perinthalmanna, Kerala)**

* October 2016 – December 2017.

**Responsibilities**

* Inspects work in progress and ensures that it is performed to company standards.
* Provide emergency/unscheduled repairs of production equipment during production and performs scheduled maintenance repairs of production equipment during machine service
* Perform highly diversified duties to install and maintain production machines and the plant facility’s equipment.
* Diagnose problems, replace or repair parts, test and make adjustments.
* Perform regular preventive maintenance on machines, equipment and plant facilities.
* Use a variety of hand and power tools, electric meters and material handling equipment in performing duties.
* Detect faulty operations, defective material and report those and any unusual situations to proper supervision.
* Comply with safety regulations and maintain clean and orderly work areas.
* Perform all other duties as assigned or needed.
* Direct and delegate workload to maintenance personnel.

**ALOFT CENIT**

**(Malappuram, Kerala)**

* January 2018 - April 2020 as Field Sales Executive

**Responsibilities**

* Negotiating payment and pricing
* Developing sales strategies
* Following up on business leads and referrals
* Travelling to various client locations
* Meeting sales targets
* Conducting presentations and product demonstrations
* Evaluate customers skills, needs and build productive long-lasting relationships

|  |
| --- |
| PERSONAL DETAILS |

* Name : Fasil Kariyat
* Nationality : Indian
* Marital status : Married
* Date of Birth : 22-02-1991
* Languages : English& Malayalam