### **EDUCATION**

- M.B.A. (Finance & Marketing) 2017, M.G. University, India
- B.Com (Computer Application) 2015, M.G. University, India

### **CERTIFICATIONS/ ACHIEVEMENTS**

- Cleared IELTS Academic module examination conducted by British Council on November 2018.
- Successfully completed internship certification in financial services with finance and marketing specialization during the period from 21-06-2017 to 02-08-2017.
- Successfully completed the "Technical training" in financial services industry at Hedge school of applied economics, Ernakulum during the period of 8th may 2017 to 12th June 2017.
- Participated in KAIROZ 2K17, the national level management fest conducted by department of management studies, believers church Carmel Engineering College, Ranni- Perunad on 4th march 2017.
- Participated in the KMA management student's convention2016 held at Gokulam Convention Center, Kochi on 5th November 2016.
- Doneacertificationcourseby'Finmark'(leade rsinfinancialmarketeducation) on November 2016.
- Participated in BMT at BERCHNOVA agrani 2016 organized by Berchmans institute of management studies, St Berchmans college, autonomous, Changanacherry on 30th September and 1stOctober2016.

# <u>PROFILE</u>

Seeking an opportunity with a growing and dynamic organization where I can further develop my skills, continue to advance in my career and be able to contribute to the growth and success of the organization with 1+ years **of professional experience as Finance Associate in India.** Now looking for a suitable position with a company which offers genuine room for progression and where I can make a significant contribution.

#### WORK EXPERIENCE

#### PAM SERVE TECHNICAL LLC, Dubai From Jul 2019 to Present Designation: Administration Assistant

#### Major Job Responsibilities:

- Preparing quotation for clients, follow up quotation from suppliers &preparing purchase order.
- Customer Handling/Service
- Fixing appointment with HNI clients
- Service Providing
- Answer and direct phone calls
- Order office supplies and research new deals and suppliers
- Organize and schedule appointments
- Maintain contact lists
- Introducing our products in a systematic way
- Soliciting and Obtaining new clients
- Proper Documentation
- Making different reports to the higher level
- Generating Invoice and LPO
- Perform data entry and scan documents
- ✤ Coordinate office activities and operations to secure efficiency
- ✤ Hedge Equities Ltd., India From Jul 2017 to Oct 2018 Designation: Finance Associate

#### Major Job Responsibilities:

- Portfolio Analysis.
- Equity and Debt market Analysis.
- Meeting customer requirements and expectations.

- Client Engagements and operational activities.
- Keen analysis of customer's portfolio and make structural changes whenever needed.
- Pitching od products

## PERSONAL DETAILS

Date of Birth	: 31 <sub>st</sub> May, 1994
Gender	: Female
Nationality	: Indian
Marital Status	: Single
Passport No	: P9131602
Visa Status	: Visit visa

# SOFTWARE SKILLS

- MS Office (MS Excel, MS Word, MS PowerPoint)
- Tally (Basic knowledge)

## **STRENGTHS**

- Team player.
- Flexible to work in any environment
- Interpersonal & Coordination skills
- Ready to take challenging job opportunities.
- Ability to take up responsibility and execute them effective.

# DECLARATION

I hereby declare that the above given information are correct to my best of knowledge and belief. ATHIRA UNNIKRISHNAN