

Soujanya B

A software engineer with business development experience

Dubai

soujanya92_38n@indeedemail.com

+971555791682

A technical person with BE graduation in Information Science engineering specialization. Looking for an opportunity to use my skills to pursue a long-term career by taking up all responsibilities and work hardly and promptly for the organization

Work Experience

BUSINES DEVELOPING MANAGER

Sphatika Facility Service India pvt ltd

June 2019 to December 2019

- Developed a growth strategy focused both on financial gain and customer satisfaction.
- Conducted research to identify new markets and customer needs.
- Arranged business meetings with perspective clients.
- Promoted company's products and services addressing clients objectives.
- Contacted potential clients to establish rapport and arranged meetings.
- Planning and overseeing new marketing initiatives.
- Researched organizations and individuals to find new opportunities.
- Increased the value of current customers while attracting new ones.

Education

BE in Information Science & Engineering

Atria Institute of Technology - Bengaluru, Karnataka

2019

Carmel English School - Mysore, Karnataka

2013

Skills

ECLIPSE, JAVA, C++, SOFTWARE ENGINEER, ARTIFICIAL INTELLIGENCE

Links

<https://www.linkedin.com/in/soujanya-b-13433619b>

Additional Information

TECHNICAL PROFICIENCY

Programming Languages

C, C++, JAVA & Data

Structure

Basic knowledge in

- Dot Net
- SQL
- My SQL
- MS Word
- MS Excel
- Power Point

Platforms Known

- Eclipse
- Linux
- Net Beans
- Web Content Development

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Visa Details: Visit Visa

Valid till 29 - March - 2020

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KEY SKILLS

- Communication & Interpersonal
- Collaboration
- Negotiation & Persuasion
- Project Management
- Computer skills
- Business Intelligence

- Completed workshop on Cyber Security & Ethical Hacking

- Completed Internship based on IOT
- Volunteered college fest in first, second and third year
- Had been awarded as the best fashion icon in Nilgiris Epic Events
- Had been participated and awarded in many competitions related to music and dance

AREA OF INTREST

- Computer Science
- Personal Development
- Artificial Intelligence
- Internet of Things
- Analyzing data
- Mental Health