

# RAHUL MUKHERJEE



## OBJECTIVE

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Acquiring a respectable management position with over 8 years of experience by providing detailed training and supervising peer staffs by planning and implementing strategic components to gain maximum profits to my organization.

## SKILLS & ABILITIES

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A self motivated person having target oriented Sales experience willing to accept individual responsibilities like helping the team to grow and to reach their targets in a easy and comfortable process. I also worked as a group leader, where I have trained multiple rookies to be a successful in their career.

## EXPERIENCE

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### Senior Agency Development Manager

*June, 2019 – Till Date      MAX Life Insurance Ltd.      Kolkata, India*

- Out of many responsibilities, major responsibilities include recruiting IRDA License qualify Advisor. Team performance of **7 million INR** in Q4, 2019.

### Agency Development Manager

*March, 2018 – June, 2019      SBI Life Insurance      Kolkata, India*

- Performed a complete turnaround of the under-performing sales team and accounted individual potential to achieve **revenue increase by more than 80%**.

### Senior Manager

*August, 2016 – March, 2018      Indiabulls Pvt. Ltd.      Kolkata, India*

- Property of more than 15 Million sold with a generated **revenue of 2 Million**.

### Sales Manager

*December, 2015 – August, 2017      PNB Metlife Pvt. Ltd.      Kolkata, India*

- Highest revenue generator with total generation of **30 million in Q2, 2017**. Exceeding the YTD goal revenue by more than **800%**.

### Team Member and Leader

*February, 2012 – December, 2015      Max Life Insurance Ltd.      Kolkata, India*

- Revenue generated for more than **2 million**. 30 insurance policies with **2 million premium in 12 months**.

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31<sup>st</sup>, AL-MUROOR • ABU DHABI, UNITED ARAB EMIRATES

## EDUCATION

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Bachelor in Computer Application

*March, 2009 – April, 2011      Netaji Subhash Open University      Kolkata, India*

- 88% DGPA majoring C, C++, Visual Basis, UNIX Shell programming, Asp.net, Java Oracle

## LEADERSHIP

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Leading a team of 8 under-efficient representatives to generate a sum of **9 million in Q1 and Q2 2015** making me a topper of the team leader in eastern India (Rank - 2).

Leading a team of 26 people to generate a revenue of 30 million, to showcase a goal sheet achievement of more than 800%, awarding me a captain of the team leader (Rank – 1).

## TESTIMONIALS

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*Azad Singh*

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