

Indrajeet Yadav

Dubai, UAE

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To serve an organization with full dedication, to achieve organizational goals efficiently and effectively while creating a niche for myself with my positive attitude and hard work.

Work Experience

Electrician in Loco department

Bharat Heavy Electricals Limited - Jhansi, Uttar Pradesh

October 2014 to November 2019

- Working as an Electrical Technician in LOCO department.
- Fixing the speedometer in Engine.
- Worked in Transformer Core department.
- Taping the copper cable for transformer.

Sales Executive

Tanzeer Foods - Jhansi, Uttar Pradesh

August 2013 to August 2013

Sep-201)

Job responsibilities:

- Searching for new clients who could benefit from your products in a designated region.
- Travelling to visit potential clients in the whole Uttar Pradesh region (like Itawa, Kanpur, Lalitpur, Jhansi, etc.)
- Establishing new, and maintaining existing, relationships with customers.
- Managing and interpreting customer requirements.
- Calculating client quotations.
- Do Value engineering, if quotation value is out of budget of the client, so we can close the deal.
- Negotiating and closing sales by agreeing terms and conditions.
- Offering after-sales support services.

- Administering client accounts.
- Analysing costs and sales.
- Meeting regular sales targets.
- Recording and maintaining client contact data.

Education

BLP College Masaurhi - Masaurhi Buzurg, Bihar
2013 to 2015

Bachelors of Arts in Hindi Vidaapeeth Devaghar

Indian Technical Institute - Mathura, Uttar Pradesh
2010

Bihar School Examination Board - Patna, Bihar
2008

Skills

EXCEL, MICROSOFT OFFICE, POWERPOINT, WORD

Additional Information

Technical skills

- Microsoft Office: Proficient in Excel, Word, and PowerPoint.