

# Saleh Asia

## **Acting Operation Manager - Ranco& Zamil Concrete Industries**

Sharjah

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0097150-6366048

To secure a challenging and provoking position within a progressive company as per my theoretical and practical knowledge qualifications and experiences in the precast and construction field that can enhance a firm's performance by using my skills to the best of my abilities and for future career advancement opportunities.

## Work Experience

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### **Acting Operation Manager**

Ranco& Zamil Concrete Industries

January 2012 to Present

#### **JOB DESCRIPTION**

I am the head of projects mentioned below:

Administer the Office of Project Management and Construction; directs through subordinates the planning, scheduling and coordination of divisional activities; develops policies, procedures and priorities to meet established goals.

Conducts management studies pertaining to the development of new programs and operations; monitors and evaluates objectives and program procedures.

Directs the activities of the Project Management and Construction Management divisions to achieve efficiency and effectiveness in the management of construction

Routinely reports to the senior leadership team and/or the Board of Directors as to the status management department, , my core duties can be summarized as and, when necessary, corrective action necessary to meet corporate initiative project cost and timeliness objectives.

Attends conferences and public and professional meetings.

Create comprehensive projects plans and establish the processes required to monitor and control the projects effectively in order to:

reduce time spent completing project deliverables, decrease cost by saving time and effort to build deliverables, minimize change, risks and issues, assure quality of deliverables, monitor and control the project more efficiently especially during execution stage, manage suppliers, improve staff overall performance, increase the likelihood of overall project success

besides my role as projects director I am heading the tendering department as well where my responsibilities can be briefed as follows:

To receive, evaluate and disseminate clients RFQ documentation, support in the submission of FEED studies, prequalification documentations, quotations and tender proposals. liaising with the BD department to ensure that the tender strategy is agreed upon by all departments. manage clarifications and negotiations on the technical, commercial and contractual aspects of the tender and review contract documentations.

### **Erection Manager**

Square General Contracting

November 2003 to December 2011

## **Project Manager**

Emirates Stone Co

November 2001 to October 2003

### **JOB DESCRIPTION**

- \* Doing the plans for the production and erection for the on going projects and the projects that will start.
- \* Client communications, contact and arranging with the clients regarding the projects, responding to the clients mails and letters regarding the progress and the status of the projects.
- \* Coordinate with Technical and Production Department for the ongoing projects and the projects will start.
- \* Taking full responsibility of all erection process to the precast units.
- \* Estimating and valuating all required resources of Erection process (Labor, Cranes, Materials, Hardware and other equipments)
- \* Plan and program the required resources for successful erection process of precast units.
- \* Making general program for work and Material submittal (Daily, Weekly and monthly reports.
- \* Follow up the correspondence with consultants/ Sub- Contractors and other contractual matters.
- \* Follow up the civil works, Masonry work, tiling (Ceramic, Terrazzo and Marble)and others ( water proofing and external services)
- \* Regularly measure work completed both subcontractors as well as own for the purpose of monthly evaluation.
- \* Preparing progress reports.
- \* Certify subcontractors work and recommended for their Payments.

## **Production Engineer**

Emirates Stone Co. Ltd

1994 to 2001

### **Job Description**

- \* Study the precast unit's work shop drawing and follow up the form work and moulds fabrication.
- \* Co-ordination between the sites, design dept. & factory.
- \* Plan the resources required for precast unit's production.
- \* Planning for production of the captured projects according to the shop drawing issued for production from the design department.

\* Deciding number of moulds required for each project and the type of moulds required(steel moulds, timber moulds, GRPmoulds, rubber moulds, magnetic moulds)

\* Taking responsibility of estimating all required materials(raw materials, chemicals, hardware)

\* Arranging all required equipments for delivery of precast elements to all sites on time.

\* Make the weekly, monthly, and yearly production reports

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\* Turn Key Jobs (Projects)

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Turn Key Jobs (Projects)

1. 7 Children cultural center in sharjah for government of sharjah as project Manager.(45,000,0000 Dhs)

2. Around 150 class rooms at different places in sharjah for sharjah Government.(15000, 000)

3. Early intervention Schools, Sharjah.

4. Horse races cafeteria, Sharjah.

5. Research Centre Offices and Labs in Botanical Gardens, Sharjah.

6. Student's Hostel in Sharjah for Sharjah University and American University as Project Manager

7. 150 Villas at Sharjah(105,000,000 Dhs)

8. 42 Villas (G+1) at Sharjah University and American University as project manager. (32,000,000 Dhs)

9. Horse stable for private farm in Dubai

Main Projects

1. Boundary wall for National Park, Sharjah.

2. Bus & Taxi Stand shading at Sharjah International Airport.

3. Precast Cladding for all buildings of Sharjah University & American University.(75,000,000Dhs)

4. 28 Kilo MS. Of Boundary wall including 32 guard rooms, entrance and retaining wall for American University and Sharjah University.

5. Electrical substations and pump rooms (around 16 buildings) in Sharjah University and American University.

6. Boundary wall for sharjah International Airport.

7. Piers and Claddings for retaining wall at Higher Technology Colleges (boys & Girls)
8. Hollow - Core Slabs for 1500 villas at EMAAR site in Emirates Hills.
9. Pergola slabs for approximately 3800 Villas at EMAAR site in Emirates Hills.
10. Boundary wall at EMAAR sites in Emirates Hills.
11. Hollow Core wall Panels for different warehouse at Sharjah and Ras Al Khima for Amana Steel Co. around 75000 M2.
12. Cladding for Dubai International Airport with Al Abbar Co. Consultant Dar Al Handasa.(15,000,000)
13. Labor Accommodation G + 2 for Condor Co. at Dubai.
14. 8 Labor Accommodation G+2 in RAK for Free zone.(35000000Dhs)
15. Two Offices Building G + 8 for Rak Free zone
16. Cladding for G+18 building in Sharjah for Abdul Hady Contracting CO.
- 17 .Labor accommodation (G+2) in Dubai at D.I.P for Ms F.N.C Co.
18. Private schools in Dubai with wall frame system for Ms E.T.A STAR PROPERTIES
19. Wall cladding for AL-GHURAIR UNIVERSITY with Al -Sayegh contracting Co. in Dubai
20. Steps and stairs for AL-KHALEJ Club in KHORFAKAN
21. Labor accommodation G+4, wall frame system. (Load bearing Panels) for Mr. Ahmed Bin Dasmal in Dubai.
22. Hollow Core Slabs for different building at Maleeha Military Camp
23. 1.7 km B/wall at Al Ain.
24. 1.3 km Retaining wall for Amana Steel Dubai at JAFZA
25. Dragon Mart Car Park (G+4) DUBAI (72000000 Dhs)
26. King Fahid hospital car park (G+7) at Riyadh
27. Al Zamil compound (15 villas+8 building G+2) (25000000Dhs)
28. Qurtoba Mall structural skeleton with decorative claddings

29. 540 villas for the National Guard officers at Riyadh (135,000,000 Dhs)

30. Electrical substation in different cities in the Kingdom

## Education

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### **BSc in civil engineering**

INSTITUTE GHEORGY ASACHI/IASI ROMANIA - IASI- ROMANIA

October 1988 to June 1994

## Certifications and Licenses

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### **approved engineer G+12 from dubai municipality**

Present